



**Schedule A – Check Buy Rate Pricing -
03/22/2018
Tesla Payments LLC (11586)**

<u>Point of Sale (Conversion & Guarantee)</u>	
Discount Rate	1.05%
Transaction Fee	\$.15
Monthly Service Fee	\$ 2.50
Monthly Minimum	\$10.00
SPS-EFT Virtual Terminal (Monthly)	50/50 split
<u>Point of Sale (Conversion & Guarantee) w/Stop Payment</u>	
Discount Rate	1.30%
Transaction Fee	\$.15
Monthly Service Fee	\$ 2.50
Monthly Minimum	\$12.50
SPS-EFT Virtual Terminal (Monthly)	50/50 split
<u>QSP - Quick Service Program</u>	
Discount Rate	0
Transaction Fee	\$.35
Monthly Service Fee	\$ 2.50
Monthly Minimum	\$12.50
<u>Point of Sale (Conversion & Non-Guarantee)</u>	
Discount Rate	(if ISO charges discount%,SPS-EFT & ISO will split fee) 50/50 split
Transaction Fee	\$.15
Monthly Service Fee	\$ 2.50
Monthly Minimum	\$10.00
SPS-EFT Virtual Terminal (Monthly)	50/50 split
<u>Paper Guarantee</u>	
Discount Rate	1.05%
Transaction Fee	\$.15
Monthly Service Fee	\$ 2.50
Monthly Minimum	\$10.00
SPS-EFT Virtual Terminal (Monthly)	50/50 split
<u>ACH Debit (Recurring/Single/B2B)</u>	
Setup Fee	waived
Discount Rate	
Guarantee	3.99%
Non-Guarantee	(if ISO charges discount%,SPS-EFT & ISO will split fee) 50/50 split*
Transaction Fee	\$.15
Returned Item Fee	\$ 1.00
Reversal Fee	\$ 1.00
Batch Fee	\$.15
Monthly Service Fee	\$ 2.50
Monthly Minimum	\$10.00
SPS-EFT Virtual Terminal (Monthly)	50/50 split
*non-commissionable rate of .50% charged to merchant on checks \$2,500 and greater.	

Schedule A – Check Buy Rate Pricing - 03/22/2018

Check 21+ Remote Check Deposit

Setup Fee		waived
Discount Rate		
Guarantee: Consumer Not Present		2.05%
Guarantee: POS face to face		1.05%
Guarantee: POS Paycheck		4.05%
Non-Guarantee Non-Paycheck	(if ISO charges discount%,SPS-EFT & ISO will split fee)	50/50 split*
Non-Guarantee Paycheck		1.00%
Transaction Fee		\$.15
Returned Item Fee		\$ 2.00
Batch Fee		\$.15
Monthly Service Fee		\$ 2.50
Monthly Minimum		\$10.00
SPS-EFT Virtual Terminal (Monthly)		50/50 split
Monthly Chk21+ Access Fee	(non-commissionable)	\$ 5.00
	*Non-commissionable rate of .10% charged to merchant on checks \$10,000 and greater	

Checks-By-Phone

Setup Fee		waived
Discount Rate		
Guarantee:		3.99%
Non-Guarantee	(if ISO charges discount%,SPS-EFT & ISO will split fee)	50/50 split
Transaction Fee	(1st,2nd,3rd submission)	\$ 1.00
Returned Item Fee		\$2.00
Reversal Fee		\$ 1.00
Monthly Service Fee		\$2.50
Monthly Minimum		\$10.00
SPS-EFT Virtual Terminal (Monthly)		50/50 split
	Additional fees apply for Hosted Recording Service	
Per Minute		\$ 0.30
Monthly Recording Service Fee		\$25.00

Checks-By-Web

Setup Fee		waived
Discount Rate		
Guarantee		n/a
Non-Guarantee: Bill Pay	(if ISO charges discount%,SPS-EFT & ISO will split fee)	50/50 split*
Non-Guarantee: eCommerce		1.00%
Transaction Fee: eCommerce	(1st,2nd,3rd submission)	\$.55
Transaction Fee: Bill Pay	(1st,2nd,3rd submission)	\$.15
Returned Item Fee		\$ 2.00
Reversal Fee		\$ 1.00
Batch Fee		\$.15
Monthly Service Fee		\$2.50
Monthly Minimum		\$10.00
	*non-commissionable rate of .50% charged to merchant on checks \$2,500 and greater.	

IMPORTANT NOTE:

SPS-EFT will only release buy rate information to registered Points-Of-Contact.

ISO receives 100% above buy rate.

SPS-EFT provides all Technical Support & Customer Service at no charge.

Residuals are paid out via electronic ACH deposit on the 11th of the month for the previous month's activity. Residual statement mailed out by 15th. A non-commissionable monthly Network Compliance Fee will be billed to merchants per merchant agreement. An annual fee of \$59.95 will be billed to merchants. The buyrate for the annual fee will be \$49.95.

Merchants with Check Readers will be enrolled in the Reader Replacement Program, which replaces the Reader in the event it stops functioning. Merchant will be billed \$5.00 per month, with a \$2.50 commission paid to ISO.

You may opt-out of the Reader Replacement Program by checking the box below, initialing and faxing to 850-344-4483.

A non-commissionable imaging fee will be billed to merchants using Mobile RDC for POP or Check21.

Do Not Enroll our merchants in the Reader Replacement Program _____ (initial)

Checks By Phone: Bill Pay rates to match ACH pricing



**Schedule B - Gift & Loyalty Buy Rate
Pricing - 03/22/2018
Tesla Payments LLC (11586)**

<u>Gift & Loyalty Programs</u>		
UNLIMITED PROGRAM		
Monthly Gift Card Service fee for Unlimited		\$7.00
Monthly Loyalty Service Fee for Unlimited		\$5.00
Transaction Fee for Unlimited		Waived
Transaction Threshold		10000
STANDARD PROGRAM		
Monthly Gift & Loyalty Service fee for Standard		\$10.00
Transaction fee for Standard		\$.10
Discount fee for standard (optional) (if ISO charges discount fee, SPS-EFT & ISO will split fee)		50/50 split
<u>Pre-Designed Packages</u>		
KITS		
Intro		Free
PreDesigned 100		\$99.00
PreDesigned 500		\$349.00
RE-ORDER (CARDS ONLY)		
Intro		\$65/100
PreDesigned 100		\$65/100
PreDesigned 500		\$199/500
<u>Custom Packages</u>		
KITS		
Custom or Logo 100		\$149.00
Custom or Logo 1000		\$799.00
RE-ORDER (CARDS ONLY)		
Custom or Logo 100		\$100/100
Custom or Logo 1000		\$550/1000
<u>A-La-Carte (Build your own package)</u>		
<u>Custom Cards</u>		
100-499		\$ 1.00
500-999		\$.68
1,000-1,999		\$.62
2,000-4,999		\$.55
5,000-9,999		\$.48
10,000-24,999		\$.35
25,000-49,999		\$.29
50,000-100,000		\$.24
<u>Merchant Marketing Materials (add to A La Carte or to ReOrders)</u>		
Tent Card		\$2.50 per item
5x7 Acrylic Sign		\$6.50 per item
4x4 Sticker		\$1.00 per item
Vinyl Static Cling		\$2.50 per item
Hanging Card Carrier		\$.20 per item
Metal Countertop Display		\$14.95 per item
Custom Card Carriers	Qty: 500-999	\$.65
Custom Card Carriers	Qty: 1000-2499	\$.55
Custom Card Carriers	Qty: 2500-4999	\$.45
NOTE: Carriers and marketing materials are non-commissionable items.		

IMPORTANT NOTE: SPS-EFT will only release buy rate information to registered Points-Of-Contact.

Additional Program Details / ISO Requirements Section.

- Initial Card Orders: ISO TO COLLECT ALL UP-FRONT PAYMENTS FROM MERCHANTS. (no checks to SPS-EFT from merchants). SPS-EFT will bill ISO for initial setup via ACH. Reorder can be billed to ISO or merchant based on reorder form submission. Initial Shipping charges; Additional Proofs and Artwork fees will be billed to Merchant. Non-commissionable.
- ISO responsible for programming, installation and training for Gift/Loyalty Program. SPS-EFT provides all Tech Support & Customer Service at no additional charge.
- Residuals are paid out via electronic ACH deposit on the 15th of the month for the previous month's activity.
- All programs: Additional terminal fee of \$1.50 will be charged to all merchants. (1) TID# is included per location at no additional charge. An Inactivity Fee of \$5.00 per Month per location applies if merchant does not process for 90 consecutive days.
- Standard Program: All merchants are charged an annual fee up to \$59.95 in December. The buy rate for the annual fee will be \$49.95. A non-commissionable monthly Network Compliance Fee will be billed to merchants per merchant agreement.
- Unlimited Program: Annual Fees & Network Compliance Fees do not apply to Unlimited Gift & Loyalty Program. SPS-EFT reserves the right to charge merchant \$0.10 per transaction after merchant location exceeds 10,000 transactions processed per year under the Unlimited program. ISO Buyrate for Unlimited Program Overages is \$0.05 per transaction. Sage reserves the right to discontinue the Unlimited program at any time by providing a 30-day notice.

Private Label Option

Marketing your brand



We provide your organization with complete, custom labeled check conversion and gift & loyalty programs that you can market as your own.

Your brand is all your merchants and sales agents will need to know.

We can remain completely transparent.

Material That Can Be Private Labeled

- Merchant Applications
- Online Merchant Reporting
- Marketing Collateral
- Merchant Statements

Logo Specifications for Private Labeling

- High-resolution, **300 dpi** file. This is important for high quality logo placement.
- File should be minimum **155 pixels tall**. Horizontal format works best.
- Acceptable file types: JPEG, PNG, GIF, TIFF, BMP, PSD (PhotoShop document)
- Avoid small print in logo file as it will be hard to read in certain instances.

Customer Service & Technical Support

- We can handle all customer service and technical support for your merchants
- Support lines are answered generically so as to appear to be your company

Sage Payment Solutions EFT

Call for info:
877-454-3835

Private Label Marketing Request

www.CheckTraining.com and www.GiftCardTraining.com

Date: _____

Name: _____

Title: _____

ISO Name: _____

ISO ID#: _____

Phone: _____

Email Address: _____

"Contact Us" Email: _____

Company Website: _____

Please check all that apply:

Which sites would you like private labeled?

www.CheckTraining.com

www.GiftCardTraining.com

Private label Merchant Statements and Reporting
Your logo and/or company contact info on statements sent to Merchants and on their online reporting.
Please complete fields below if selecting this option.

Please enter contact information to appear on merchant statements and reporting. **Any missing information will default to our support center contact information.**

Logo Specifications:

- Logo file should be High-resolution (300 dpi)
- Acceptable file formats: .jpg, .png, .gif, .tif, .psd, .bmp
- Logo file must be minimum 155 pixels tall (A horizontal format logo works best for branding documents.)

Special Instructions:

DBA Name: _____

Mailing Address:

Street and #: _____

City: _____

State: _____ Zip: _____

Phone: _____

Fax: _____

Email: _____

Email communications from us to merchants under your private labeled portfolio will come from @eftsupport.com email addresses.

Email this completed form to EFT-training@sage.com
Attach high resolution logo file to the email.
Please allow up to 5-10 business days to publish your sites. We will contact you when your resource sites are live.

877-454-3835
EFT-sales@sage.com
Sales@eftsupport.com

Gift Card & Loyalty Program Program reference guide

	Card Quantities	Customization	Marketing materials*	Proof provided	Production time	Gift cards	Loyalty cards
PreDesigned PreDesigned packages are the easiest and fastest option for starting a gift or loyalty card program. A variety of template designs available so that no custom artwork is needed. Packages include one merchant marketing kit* and card carriers.	30	DBA name only	Yes	No	5-7 business days	Yes	No
	100	DBA name plus two lines for phone website, etc.	Yes	No	5-7 business days	Yes	Yes
	500	DBA name plus two lines for phone website, etc.	Yes	No	5-7 business days	Yes	Yes
Logo The Logo package is designed for merchants who want to launch a program with their branding, but do not want to create a fully custom package. Merchants can choose from multiple pre-designed templates. Packages include one merchant marketing kit* and card carriers.	100	Logo	Yes	Upon request (added fee)	5-7 business days	Yes	Yes
	1,000	Logo	Yes	Upon request (added fee)	10-15 business days	Yes request (added fee)	Yes
Custom The Custom package is designed for merchants who want to launch a program with their own branding and artwork. Packages include one gift card marketing kit* and card carriers.	100	Artwork, logo or text printed on card face	Yes	Yes	5-7 business days	Yes	Yes
	1,000	Artwork, logo or text printed on card face	Yes	Yes	10-15 business days	Yes	Yes
A La Carte Custom packages are designed for merchants who want to launch a program with their own branding and artwork.	Any quantity of 100 or more	<ul style="list-style-type: none"> Artwork, logo, and text printed on card face Card backs can be customized on orders of 500 or more 	Items purchased individually	Yes	5-7 business days on orders of 100-499 10-15 business days on orders of 500 or more	Yes	Yes

*Gift Card Marketing Kit includes: 5"x7" Acrylic Display Sign, 4"x4" Round Sticker, 4"x5" Table Tent, 3"x6" Vinyl Static Cling | **Production time does not include shipping